

Carrier / Plan	Ages	Payout	Notes
Allianz Life			
Allianz 360	0-75	Call	(5)
Allianz 360	76-80	Call	(5)
Dominator 5 Plus	0-75	Call	(5)
Dominator 5 Plus	76-80	Call	(5)
Dominator 5 Plus	81-85	Call	(5)
Dominator 10 Plus	0-75	Call	(5)
Dominator 10 Plus	76-80	Call	(5)
Dominator 10 Plus	81-85	Call	(5)
Dominator Select 3 - 1yr	0-85	Call	(5)
Dominator Select 3 - 2yr	0-85	Call	(5)
Dominator Select 3 - 3yr	0-85	Call	(5)
Endurance Elite	0-75	Call	(2)(3)(5)
Endurance Elite	76-80	Call	(2)(3)(5)
Endurance Plus	0-75	Call	(2)(3)(5)
Endurance Plus	76-80	Call	(2)(3)(5)
MasterDex Plus	0-75	Call	(2)(3)(5)
MasterDex Plus	76-80	Call	(2)(3)(5)
MasterDex 3 Plus	0-75	Call	(2)(3)(4)(5)
MasterDex 3 Plus	76-80	Call	(2)(3)(4)(5)
MasterDex 5 Plus	0-75	Call	(2)(3)(4)(5)
MasterDex 5 Plus	76-80	Call	(2)(3)(4)(5)
MasterDex 10	0-75	Call	(2)(3)(5)
MasterDex 10	76-80	Call	(2)(3)(5)
MasterDex 10 Plus	0-75	Call	(2)(3)(5)
MasterDex 10 Plus	76-80	Call	(2)(3)(5)
MasterDex X	0-75	Call	(2)(3)(5)
MasterDex X	76-80	Call	(2)(3)(5)
Pro V1	0-75	Call	(5)
Pro V1	76-80	Call	(5)
Pro V1	81-85	Call	(5)
Command Provider	0-85	Call	
Immediate Elite	0-100	Call	
American Equity			
10/10 Gold	0-75	6.41%	(1)(3)(8)
10/10 Gold	76-80	4.81%	(1)(3)(8)
Advantage Gold	0-75	6.41%	(1)(3)(4)(8)
Advantage Gold	76-80	4.81%	(1)(3)(4)(8)
Benefit Gold	0-75	5.40%	(1)(3)(8)
Benefit Gold	76-80	4.05%	(1)(3)(8)

Carrier / Plan	Ages	Payout	Notes
Bonus Gold	0-75	6.41%	(1)(3)(8)
Bonus Gold	76-80	4.81%	(1)(3)(8)
FPDA-10	0-75	7.76%	(1)(3)(4)(8)
FPDA-10	76-80	5.82%	(1)(3)(4)(8)
FPDA-10 (AL CA IL KY MA MD MO ND OK SC VA)	0-75	7.76%	(1)(3)(4)(8)
FPDA-10 (AL CA IL KY MA MD MO ND OK SC VA)	76-80	4.85%	(1)(3)(4)(8)
FPDA-10 (IN PA)	0-75	7.09%	(1)(3)(4)(8)
FPDA-10 (IN PA)	76-80	4.17%	(1)(3)(4)(8)
FPDA-10 (WA)	0-53	6.75%	(1)(3)(4)(8)
FPDA-10 (WA)	54-80	4.50%	(1)(3)(4)(8)
FPDA-11	0-75	4.05%	(1)(3)(4)(8)
FPDA-11	76-80	3.04%	(1)(3)(4)(8)
Guarantee 5	0-75	2.80%	(8)
Guarantee 5	76-80	1.90%	(8)
Guarantee 7	0-75	2.80%	(8)
Guarantee 7	76-80	1.90%	(8)
Integrity Gold	0-75	4.39%	(1)(3)(8)
Integrity Gold	76-80	3.29%	(1)(3)(8)
Premier Eagle 10	0-75	6.41%	(1)(3)(4)(8)
Premier Eagle 10	76-80	4.81%	(1)(3)(4)(8)
Premier Eagle 10 (SC UT)	0-75	4.39%	(1)(3)(4)(8)
Premier Eagle 10 (SC UT)	76-80	3.29%	(1)(3)(4)(8)
Premier Eagle 12	0-78	6.41%	(1)(3)(8)
Retirement Gold	0-78	6.41%	(1)(3)(4)(8)
Retirement Gold (AK DE OR SC)	0-78	5.74%	(1)(3)(4)(8)
Retirement Gold (FL)	0-64	6.41%	(1)(3)(4)(8)
Retirement Gold (FL)	65-75	5.74%	(1)(3)(4)(8)
Retirement Gold (FL)	76-78	4.81%	(1)(3)(4)(8)
Retirement Gold (IN)	0-73	6.41%	(1)(3)(4)(8)
Retirement Gold (IN)	74-78	4.81%	(1)(3)(4)(8)
Retirement Gold (TX)	0-55	6.41%	(1)(4)(8)
Security Gold	0-64	6.41%	(1)(3)(4)(8)
Security Gold	65-75	5.74%	(1)(3)(4)(8)
Security Gold	76-80	4.81%	(1)(3)(4)(8)
SPIA-1	0-90	4.01%	
American General			
AG Global 8 Index	0-75	4.95%	(3)(4)(7)
AG Global 8 Index	76-80	3.38%	(3)(4)(7)
AG Global 8 Index (NY)	0-75	3.83%	(3)(4)(7)
AG Global 8 Index (NY)	76-80	2.25%	(3)(4)(7)

Brookstone Securities Registered Representative

Fixed Annuity Commission Schedule



Carrier / Plan	Ages	Payout	Notes
AG Global Bonus Index	0-75	5.40%	(6)
AG Global Bonus Index	76-80	3.15%	(6)
AG HorizonAchiever	0-80	3.38%	(4)(6)
AG HorizonAchiever	81-85	2.48%	(4)(6)
AG HorizonAchiever (TX)	0-80	3.15%	(4)(6)
AG HorizonAchiever (TX)	81-85	2.25%	(4)(6)
AG HorizonChoice 7	0-85	4.73%	(4)(6)
AG HorizonChoice 7 (IN, MD)	0-85	4.50%	(4)(6)
AG HorizonChoice 9	0-85	2.79%	(4)(6)
AG HorizonChoice 9 (IN, MD)	0-85	2.48%	(4)(6)
AG HorizonChoice 10	0-85	5.18%	(4)(6)
AG HorizonChoice 10 (IN, MD)	0-85	4.86%	(4)(6)
AG HorizonFlex	0-75	5.18%	(3)
AG HorizonFlex	76-80	4.28%	(3)
AG HorizonFlex	81-85	3.38%	(3)
AG HorizonIndex 9	0-75	6.75%	(4)(5)
AG HorizonIndex 9	76-80	4.50%	(4)(5)
AG HorizonIndex 9	81-85	3.15%	(4)(5)
AG HorizonIndex 9 (PA, TX)	0-75	6.08%	(4)(5)
AG HorizonIndex 9 (PA, TX)	76-80	3.83%	(4)(5)
AG HorizonIndex 9 (PA, TX)	81-85	2.48%	(4)(5)
AG HorizonIndex 12	0-75	8.55%	(4)(5)
AG HorizonIndex 12	76-80	4.95%	(4)(5)
AG HorizonIndex 12	81-85	3.60%	(4)(5)
AG HorizonIndex 12 (PA)	0-75	7.88%	(4)(5)
AG HorizonIndex 12 (PA)	76-80	4.28%	(4)(5)
AG HorizonIndex 12 (PA)	81-85	2.93%	(4)(5)
AG HorizonMYG	0-75	7.76%	(4)
AG HorizonMYG	76-80	5.18%	(4)
AG HorizonMYG	81-85	3.38%	(4)
AG HorizonMYG (OR, PA, TX, WA)	0-75	6.98%	(4)
AG HorizonMYG (OR, PA, TX, WA)	76-80	4.73%	(4)
AG HorizonMYG (OR, PA, TX, WA)	81-85	2.97%	(4)
AG HorizonPlus	0-75	6.08%	
AG HorizonPlus	76-80	3.42%	
AG HorizonPlus	81-85	1.65%	
AG HorizonSecure 5	0-80	4.28%	(4)
AG HorizonSecure 5	81-85	3.38%	(4)
AG HorizonSecure 5 (MN, NJ, PA)	0-80	3.83%	(4)
AG HorizonSecure 5 (MN, NJ, PA)	81-85	3.15%	(4)

Carrier / Plan	Ages	Payout	Notes
AG HorizonSecure 7	0-80	4.28%	(4)
AG HorizonSecure 7	81-85	3.38%	(4)
AG HorizonSecure 7 (MN, NJ, PA)	0-80	3.83%	(4)
AG HorizonSecure 7 (MN, NJ, PA)	81-85	3.15%	(4)
AG HorizonSelect 5	0-80	4.28%	(4)
AG HorizonSelect 5	81-85	3.38%	(4)
AG HorizonSelect 5 (TX)	0-80	3.83%	(4)
AG HorizonSelect 5 (TX)	81-85	3.15%	(4)
AG HorizonSelect 7	0-80	4.28%	(4)
AG HorizonSelect 7	81-85	3.38%	(4)
AG HorizonSelect 7 (TX)	0-80	3.83%	(4)
AG HorizonSelect 7 (TX)	81-85	3.15%	(4)
AG HorizonSelect 10	0-80	4.28%	(4)
AG HorizonSelect 10	81-85	3.38%	(4)
AG HorizonSelect 10 (TX)	0-80	3.83%	(4)
AG HorizonSelect 10 (TX)	81-85	3.15%	(4)
AG HorizonVM	0-85	0.82%	
AG VisionAdvantage 5	0-75	5.51%	(7)
AG VisionAdvantage 5	76-85	4.28%	(7)
AG VisionAdvantage 7	0-75	6.41%	(7)
AG VisionAdvantage 7	76-85	5.18%	(7)
AG VisionAdvantage 9	0-75	6.41%	(4)(7)
AG VisionAdvantage 9	76-80	5.18%	(4)(7)
AG VisionAdvantage 9 (IL)	0-75	6.08%	(4)(7)
AG VisionAdvantage 9 (IL)	76-80	4.77%	(4)(7)
AG VisionMaximizer	0-75	8.55%	(4)(7)
AG VisionMaximizer (OK)	0-75	6.75%	(4)(7)
Platinum Income	0-90	3.38%	
American National			
ANICO EIA	0-79	5.18%	(7)
ANICO EIA	80-85	3.38%	(7)
ANICO Strategy Index 7	0-75	5.51%	(2)(7)
ANICO Strategy Index 7	76-80	4.61%	(2)(7)
ANICO Strategy Index 7	81-85	3.71%	(2)(7)
ANICO Strategy Index 10	0-75	8.55%	(2)(7)
ANICO Strategy Index 10	76-80	7.20%	(2)(7)
ANICO Strategy Index 10	81-85	5.85%	(2)(7)
ANICO Value-Lock 7	0-75	6.41%	(7)
ANICO Value-Lock 7	76-80	4.61%	(7)
ANICO Value-Lock 10	0-75	10.01%	(7)

Carrier / Plan	Ages	Payout	Notes
ANICO Value-Lock 10	76-80	8.21%	(7)
Palladium Advisor	0-79	3.38%	(1)(3)(4)
Palladium Advisor	80-85	1.24%	(1)(3)(4)(7)
Palladium Century	0-74	6.41%	(2)(3)(4)(6)
Palladium Century	75-90	4.16%	(2)(3)(4)(6)
Palladium Century I	0-74	8.21%	(2)(4)(6)
Palladium Century I	75-90	5.96%	(2)(4)(6)
Palladium Century III	0-74	7.31%	(2)(4)(6)
Palladium Century III	75-85	5.06%	(2)(4)(6)
Palladium Century V	0-74	6.41%	(2)(4)(6)
Palladium Century V	75-80	4.16%	(2)(4)(6)
Palladium Century VII	0-74	5.51%	(2)(4)(6)
Palladium Century VII	75-80	3.38%	(2)(4)(6)
Palladium MYG 3	0-79	1.69%	(7)
Palladium MYG 3	80-85	0.79%	(7)
Palladium MYG 4	0-79	2.14%	(7)
Palladium MYG 4	80-85	1.24%	(7)
Palladium MYG 5	0-79	3.38%	(7)
Palladium MYG 5	80-85	1.58%	(7)
Palladium MYG 6	0-79	2.59%	(7)
Palladium MYG 6	80-85	0.79%	(7)
Palladium MYG 7	0-79	2.59%	(7)
Palladium MYG 7	80-85	0.79%	(7)
Palladium MYG 8	0-79	2.59%	(7)
Palladium MYG 8	80-85	0.79%	(7)
Palladium MYG 9	0-79	3.38%	(7)
Palladium MYG 9	80-85	1.58%	(7)
Palladium MYG 10	0-79	4.28%	(7)
Palladium MYG 10	80-85	2.48%	(7)
WealthQuest Citadel Diamond 5	0-80	3.38%	(7)
WealthQuest Citadel Diamond 5	81-85	2.48%	(7)
WealthQuest Citadel Diamond 7	0-80	3.83%	(7)
WealthQuest Citadel Diamond 7	81-85	2.93%	(7)
Palladium Immediate - period certain < 10yrs	0-90	1.69%	
Palladium Immediate - all other payouts	0-84	3.38%	
Palladium Immediate - all other payouts	85-90	1.69%	
American National (LMG)			
BenchMark 500 Ten SE	0-70	7.47%	(2)(5)
BenchMark 500 Ten SE	71-75	5.54%	(2)(5)
BenchMark 500 Ten SE	76-80	3.67%	(2)(5)

Carrier / Plan	Ages	Payout	Notes
BenchMark 500 Ten SE	81-85	3.67%	(2)(5)
BenchMark 500 Ten SE 5	0-70	7.02%	(2)(5)
BenchMark 500 Ten SE 5	71-75	5.20%	(2)(5)
BenchMark 500 Ten SE 5	76-80	3.44%	(2)(5)
BenchMark 500 Ten SE 5	81-85	1.85%	(2)(5)
BenchMark 500 Ten SE 8	0-70	6.50%	(2)(5)
BenchMark 500 Ten SE 8	71-75	4.86%	(2)(5)
BenchMark 500 Ten SE 8	76-80	3.22%	(2)(5)
BenchMark 500 Ten SE 8	81-85	1.58%	(2)(5)
BenchMark 500 Ten	0-75	7.47%	(2)
BenchMark 500 Ten	76-80	5.54%	(2)
BenchMark 500 Ten	81-85	3.67%	(2)
BenchMark 500 Ten Plus	0-75	6.50%	(2)
BenchMark 500 Ten Plus	76-80	4.86%	(2)
BenchMark 500 Ten Plus	81-85	3.22%	(2)
BenchMark Reliance Extra	0-75	6.98%	(2)
BenchMark Reliance Extra	76-90	5.49%	(2)
BenchMark Reliance Extra 2	0-75	6.28%	(2)
BenchMark Reliance Extra 2	76-90	4.79%	(2)
BenchMark Reliance Extra 4	0-75	5.58%	(2)
BenchMark Reliance Extra 4	76-85	4.10%	(2)
BenchMark Reliance Extra 6	0-75	4.88%	(2)
BenchMark Reliance Extra 6	76-85	3.40%	(2)
BenchMark Reliance Extra (TX, UT, WA)	0-75	6.58%	(2)
BenchMark Reliance Extra (TX, UT, WA)	76-90	5.20%	(2)
BenchMark Reliance Extra 2 (TX, UT, WA)	0-75	5.81%	(2)
BenchMark Reliance Extra 2 (TX, UT, WA)	76-90	4.19%	(2)
BenchMark Reliance Extra 4 (TX, UT, WA)	0-75	5.10%	(2)
BenchMark Reliance Extra 4 (TX, UT, WA)	76-85	3.87%	(2)
Aviva Life & Annuity			
Income Preferred Bonus	0-75	7.65%	(2)(3)(5)
Income Preferred Bonus	76-78	5.85%	(2)(3)(5)
Income Preferred Bonus Pro	65-75	7.20%	(2)(3)(5)
Income Preferred Bonus Pro	76-78	5.40%	(2)(3)(5)
Income Preferred Bonus S	0-75	7.09%	(2)(3)(5)
Income Preferred Bonus S	76-78	5.29%	(2)(3)(5)
Income Preferred Six	0-75	5.51%	(2)(3)(5)
Income Preferred Six	76-80	4.16%	(2)(3)(5)
Income Preferred Ten	0-75	8.44%	(2)(3)(5)
Income Preferred Ten	76-78	6.64%	(2)(3)(5)

Carrier / Plan	Ages	Payout	Notes
Income Preferred Ultra	0-75	8.44%	(2)(3)(5)
Income Preferred Ultra	76-78	6.64%	(2)(3)(5)
Income Select 5	0-75	2.81%	(2)(3)(5)
Income Select 5	76-80	1.96%	(2)(3)(5)
Income Select 5	81-83	1.61%	(2)(3)(5)
Income Select 7	0-75	4.05%	(2)(3)(5)
Income Select 7	76-80	2.93%	(2)(3)(5)
Income Select 7	81	2.51%	(2)(3)(5)
Income Select 10	0-75	7.54%	(2)(3)(5)
Income Select 10	76-78	5.74%	(2)(3)(5)
Income Select Bonus	0-75	6.75%	(2)(3)(5)
Income Select Bonus	76-78	4.95%	(2)(3)(5)
Income Select Platinum	0-75	4.95%	(2)(3)(5)
Income Select Platinum	76-78	3.15%	(2)(3)(5)
Income Select Plus	0-75	7.54%	(2)(3)(5)
Income Select Plus	76-78	5.74%	(2)(3)(5)
Income Select Plus S	0-75	6.19%	(2)(3)(5)
Income Select Plus S	76-78	4.39%	(2)(3)(5)
Income Select Spirit 3	0-80	0.73%	(2)(3)(5)
Income Select Spirit 3	76-80	0.73%	(2)(3)(5)
Income Select Spirit 3	81-85	0.51%	(2)(3)(5)
Income Select Spirit 5	0-75	2.81%	(2)(3)(5)
Income Select Spirit 5	76-80	1.96%	(2)(3)(5)
Income Select Spirit 5	81-83	1.61%	(2)(3)(5)
Income Select Spirit 7	0-75	4.05%	(2)(3)(5)
Income Select Spirit 7	76-80	2.93%	(2)(3)(5)
Income Select Spirit 7	81	2.51%	(2)(3)(5)
Income Select Spirit Bonus	0-75	6.75%	(2)(3)(5)
Income Select Spirit Bonus	76-78	4.95%	(2)(3)(5)
Income Select Spirit Plus	0-75	7.54%	(2)(3)(5)
Income Select Spirit Plus	76-78	5.74%	(2)(3)(5)
Income Select Spirit Plus S	0-75	6.19%	(2)(3)(5)
Income Select Spirit Plus S	76-78	4.39%	(2)(3)(5)
Fidelity & Guaranty			
FG Guarantee Platinum 3	0-79	1.69%	(4)
FG Guarantee Platinum 3	80-90	0.78%	(4)
FG Guarantee Platinum 5	0-79	2.76%	(4)
FG Guarantee Platinum 5	80-90	1.31%	(4)
FG Guarantee Platinum 7	0-79	3.43%	(4)
FG Guarantee Platinum 7	80-90	1.65%	(4)

Carrier / Plan	Ages	Payout	Notes
FG Guarantee Plus 3	0-79	1.69%	(4)
FG Guarantee Plus 3	80-90	0.78%	(4)
FG Guarantee Plus 5	0-79	2.76%	(4)
FG Guarantee Plus 5	80-90	1.31%	(4)
FG Guarantee Plus 7	0-79	3.43%	(4)
FG Guarantee Plus 7	80-90	1.65%	(4)
FG Index Accelerator 7	0-79	5.51%	(4)
FG Index Accelerator 7	80-85	2.76%	(4)
FG Index Accelerator 10	0-79	7.93%	(4)
FG Index Accelerator 10	80-85	3.97%	(4)
FG Index Accelerator 10 (AK MA WA)	0-79	6.81%	(4)
FG Index Accelerator 10 (AK MA WA)	80-85	3.40%	(4)
FG Index Accelerator 10 (TX)	0-79	7.26%	(4)
FG Index Accelerator 10 (TX)	80-85	3.63%	(4)
FG Index Choice 9	0-79	9.28%	(2)(4)(6)
FG Index Choice 9	80-85	4.64%	(2)(4)(6)
FG Index Choice 9 (CT MA WA)	0-79	7.54%	(2)(4)(6)
FG Index Choice 9 (CT MA WA)	80-85	3.77%	(2)(4)(6)
FG Index Choice 9 (TX)	0-79	8.38%	(2)(4)(6)
FG Index Choice 9 (TX)	80-85	4.19%	(2)(4)(6)
Prosperity Elite 7	0-79	5.85%	
Prosperity Elite 7	80-85	2.93%	
Prosperity Elite 10	0-79	7.65%	
Prosperity Elite 10	80-85	3.83%	
Prosperity Elite 14	0-79	8.55%	
Prosperity Elite 14	80-85	4.28%	
FG Immediate Income	0-89	2.14%	
FG Immediate Safeguard - 2yr	0-89	0.33%	
FG Immediate Safeguard - 3yr	0-89	0.33%	
FG Immediate Safeguard - 4yr	0-89	0.78%	
FG Immediate Safeguard - 5yr	0-89	2.13%	
FG Immediate Safeguard - 6yr	0-89	3.94%	
FG Immediate Safeguard - 7yr	0-89	5.18%	
FG Immediate Safeguard - 8yr	0-89	6.30%	
FG Immediate Safeguard - 9yr	0-89	7.43%	
FG Immediate Safeguard - 10yr+	0-89	7.88%	
FGNY Index Safety 7 (NY)	0-79	5.06%	(2)(4)
FGNY Index Safety 7 (NY)	80-85	2.53%	(2)(4)
FGNY Index Choice 10 (NY)	0-79	5.51%	(2)(4)
FGNY Index Choice 10 (NY)	80-85	2.76%	(2)(4)

Carrier / Plan	Ages	Payout	Notes
Forethought Life			
Bonus Advantage	55-75	7.31%	(4)(7)
Bonus Advantage	76-80	5.45%	(4)(7)
Bonus Advantage (SC TX UT)	0-75	6.41%	(4)(7)
Bonus Advantage (SC TX UT)	76-85	4.55%	(4)(7)
Destination Income 15	0-75	6.86%	(7)
Destination Income 15	76-85	5.18%	(7)
Guaranteed Destinations	0-75	6.98%	(3)(7)
Guaranteed Destinations	76-85	5.01%	(3)(7)
Income 125	0-75	6.98%	(4)(7)
Income 125	76-85	5.01%	(4)(7)
Income 125 (CT DE FL MN SC TX UT)	0-75	6.08%	(4)(7)
Income 125 (CT DE FL MN SC TX UT)	76-85	4.11%	(4)(7)
Index Bonus 115	0-75	8.21%	(4)(7)
Index Bonus 115	76-85	6.13%	(4)(7)
Index Bonus 115 (CT FL MN SC TX UT)	0-75	7.31%	(4)(7)
Index Bonus 115 (CT FL MN SC TX UT)	76-85	5.23%	(4)(7)
Secure Bonus 115	0-75	7.43%	(4)(7)
Secure Bonus 115	76-85	5.18%	(4)(7)
Secure Bonus 115 (CT DE FL MN SC TX UT)	0-75	6.53%	(4)(7)
Secure Bonus 115 (CT DE FL MN SC TX UT)	76-85	4.28%	(4)(7)
Secure Bonus 115 Plus	0-75	7.43%	(4)(7)
Secure Bonus 115 Plus	76-85	5.18%	(4)(7)
Secure Bonus 115 Plus (CT DE FL MN SC TX UT)	0-75	6.53%	(4)(7)
Secure Bonus 115 Plus (CT DE FL MN SC TX UT)	76-85	4.28%	(4)(7)
Secure Income 125	0-75	6.98%	(4)(7)
Secure Income 125	76-85	5.01%	(4)(7)
Secure Income 125 (AK CT DE FL SC TX UT)	0-75	6.08%	(4)(7)
Secure Income 125 (AK CT DE FL SC TX UT)	76-85	4.11%	(4)(7)
Genworth			
SecureLiving Independence	0-75	2.53%	(9)
SecureLiving Independence	76-80	1.48%	(9)
SecureLiving Independence	81-85	0.99%	(9)
SecureLiving Index 7	0-75	5.47%	(2)(9)
SecureLiving Index 7	76-80	4.13%	(2)(9)
SecureLiving Index 7	81-85	2.79%	(2)(9)
SecureLiving Index 10 Plus	0-75	7.61%	(2)(9)
SecureLiving Index 10 Plus	76-80	5.81%	(2)(9)
SecureLiving Liberty	0-75	3.38%	(9)
SecureLiving Liberty	76-80	2.13%	(9)

Carrier / Plan	Ages	Payout	Notes
SecureLiving Liberty	81-85	1.25%	(9)
SecureLiving Rate Saver 5	0-75	2.13%	(9)
SecureLiving Rate Saver 5	76-80	1.46%	(9)
SecureLiving Rate Saver 5	81-85	0.75%	(9)
SecureLiving Rate Saver 7	0-75	2.96%	(9)
SecureLiving Rate Saver 7	76-80	2.32%	(9)
SecureLiving Rate Saver 7	81-85	1.68%	(9)
SecureLiving SmartRate	0-75	4.73%	(9)
SecureLiving SmartRate	76-80	2.80%	(9)
SecureLiving SmartRate	81-85	1.25%	(9)
Total Living Coverage Annuity	18-79	5.06%	(9)
SecureLiving Income Provider - period certain < 5yrs	0-96	2.14%	
SecureLiving Income Provider - single life, life only payout	0-100	1.20%	
SecureLiving Income Provider - all other payouts	0-100	3.38%	
Genworth NY			
SecureLiving Independence	0-75	2.53%	(9)
SecureLiving Independence	76-80	1.48%	(9)
SecureLiving Independence	81-85	0.99%	(9)
SecureLiving Liberty	0-75	3.38%	(9)
SecureLiving Liberty	76-80	2.13%	(9)
SecureLiving Liberty	81-85	1.25%	(9)
SecureLiving SmartRate	0-75	4.73%	(9)
SecureLiving SmartRate	76-80	2.80%	(9)
SecureLiving SmartRate	81-85	1.25%	(9)
Total Living Coverage Annuity	18-79	5.06%	(9)
SecureLiving Income Provider - single life, life only payout	0-100	1.20%	
SecureLiving Income Provider - all other payouts	0-100	3.38%	
Great American			
American Freedom 10-ST	Q 18-75	5.51%	(12)
American Freedom 10-ST	Q 76-85	2.79%	(12)
American Freedom 10-ST	NQ 00-80	5.51%	(12)
American Freedom 10-ST	NQ 81-85	2.79%	(12)
American Freedom Stars & Stripes 5	18-84	2.84%	(12)
American Freedom Stars & Stripes 5	85-89	1.76%	(12)
Secure American	18-70	6.53%	(1)(3)(12)
Secure American	71-80	5.10%	(1)(3)(12)
Secure American	81-89	4.87%	(1)(3)(12)
American Legend II	18-75	5.69%	(3)(12)
American Legend II	76-80	5.30%	(3)(12)
American Legend II	81-85	3.62%	(3)(12)

Carrier / Plan	Ages	Payout	Notes
American Valor II	18-75	6.08%	(3)(12)
American Valor II	76-80	4.73%	(3)(12)
American Valor II	81-85	2.76%	(3)(12)
American Valor 10	18-75	6.08%	(3)(12)
American Valor 10	76-80	4.73%	(3)(12)
American Valor 10	81-85	2.76%	(3)(12)
Safe Return	18-75	6.53%	(2)(3)(11)
Safe Return	76-80	5.63%	(2)(3)(11)
Safe Return	81-85	2.93%	(2)(3)(11)
Safe Outlook	18-75	3.94%	(2)(3)(11)
Safe Outlook	76-80	3.04%	(2)(3)(11)
Safe Outlook	81-85	2.14%	(2)(3)(11)
SecureGain 5 (MVA)	0-80	2.78%	(12)
SecureGain 5 (MVA)	81-89	1.88%	(12)
SecureGain 5 (no MVA)	0-80	2.78%	(12)
SecureGain 5 (no MVA)	81-89	1.88%	(12)
SecureGain 7 (MVA)	0-80	4.04%	(12)
SecureGain 7 (MVA)	81-85	1.88%	(12)
SecureGain 7 (no MVA)	0-80	4.04%	(12)
SecureGain 7 (no MVA)	81-85	1.88%	(12)
SPIA	0-95	3.71%	
Hartford Life			
Hartford Income Annuity - period certain 1-59 months	0-100	3.21%	
Hartford Income Annuity - all other payouts	0-100	5.01%	
Illinois Mutual			
Select Advantage 3	0-90	1.64%	(5)
Select Advantage 4	0-90	1.94%	(5)
Select Advantage 5	0-80	3.00%	(5)
Select Advantage 6	0-80	3.42%	(5)
Select Advantage 7	0-80	3.87%	(5)
Select Advantage 8	0-80	4.32%	(5)
Select Advantage 10	0-80	4.77%	(5)
SPIA - period certain 60-71 months	0-90	1.69%	
SPIA - period certain 72-83 months	0-90	1.87%	
SPIA - period certain 84-95 months	0-90	2.05%	
SPIA - period certain 96-107 months	0-90	2.23%	
SPIA - period certain 108-119 months	0-90	2.41%	
SPIA - all other payouts	0-90	2.59%	
ING USA Annuity & Life			
ING Envoy Three	0-80	1.74%	(1)(3)

Brookstone Securities Registered Representative

Fixed Annuity Commission Schedule



Carrier / Plan	Ages	Payout	Notes
ING Envoy Six	0-80	2.19%	(1)(3)
ING Envoy Nine	0-80	7.20%	(2)(3)
ING Guarantee Choice 3	0-80	1.00%	(2)
ING Guarantee Choice 5	0-80	2.14%	(2)
ING Guarantee Choice 7	0-80	2.59%	(2)
ING Guarantee Choice 10	0-80	3.26%	(2)
ING Secure Index 5	0-80	4.28%	(1)(3)
ING Secure Index 7	0-80	5.51%	(1)(3)
ING Secure Index Opportunities Plus	0-80	7.65%	(1)(10)
SPIA	0-100	3.38%	
Integrity			
Momentum Advantage 4	0-79	1.90%	
Momentum Advantage 4	80-86	0.55%	
Momentum Advantage 5	0-79	2.35%	
Momentum Advantage 5	80-86	0.55%	
Momentum Advantage 7	0-79	2.80%	
Momentum Advantage 7	80-85	1.00%	
Momentum Advantage 10	0-79	3.25%	
Momentum Advantage 10	80-83	1.45%	
New Momentum II	0-79	4.84%	
New Momentum II	80-85	3.04%	
New Momentum II with QIO	0-79	1.90%	
New Momentum II with QIO	80-85	0.10%	
SPDA Series II (1 or 3 yr GRO)	0-79	3.94%	
SPDA Series II (1 or 3 yr GRO)	80-85	2.36%	
SPDA Series II (5 or 7 yr GRO)	0-79	3.04%	
SPDA Series II (5 or 7 yr GRO)	80-85	1.46%	
IncomeSource - period certain 60-119 months	0-95	2.70%	
IncomeSource - all other payouts	0-95	3.38%	
Investors Insurance Corp. (LMG)			
PremierMark® SE	0-80	6.50%	(4)
PremierMark® SE	81-85	3.22%	(4)
PremierMark® SE (TX)	0-80	6.12%	(4)
PremierMark® SE (TX)	81-85	2.99%	(4)
PremierMark® SE Plus	0-80	3.87%	
PremierMark® SE Plus 10	0-80	2.39%	
RateMark® 1	0-80	2.09%	
RateMark® 1	81-85	1.01%	
RateMark® 3	0-80	2.09%	
RateMark® 3	81-85	1.01%	

Carrier / Plan	Ages	Payout	Notes
RateMark® 5	0-80	2.77%	
RateMark® 5	81-85	1.35%	
RateMark® 7	0-80	3.63%	
RateMark® 7	81-85	1.80%	
RateMark® 10	0-80	3.63%	
RateMark® 10	81-85	1.80%	
Liberty Life			
7 MYG	0-75	2.81%	(5)
7 MYG	76-80	1.69%	(5)
Choice 10	0-75	6.69%	(2)(4)(5)
Choice 10	76-80	3.99%	(2)(4)(5)
Choice 10 (CA TX WA)	0-75	5.79%	(2)(4)(5)
Choice 10 (CA TX WA)	76-80	3.09%	(2)(4)(5)
Enhanced Choice 8	0-75	5.18%	(2)(4)(5)
Enhanced Choice 8	76-80	2.48%	(2)(4)(5)
Enhanced Choice 8 (CA WA)	0-75	4.50%	(4)(5)
Enhanced Choice 8 (CA WA)	76-80	1.80%	(4)(5)
Enhanced Choice 12	0-75	6.69%	(2)(4)(5)
Enhanced Choice 12	76-80	3.99%	(2)(4)(5)
Enhanced Choice 12 (CA)	0-75	5.79%	(2)(4)(5)
Enhanced Choice 12 (CA)	76-80	3.09%	(2)(4)(5)
Lincoln Benefit Life			
Saver's Index Annuity III	0-75	3.68%	(2)(3)
Saver's Index Annuity III	76-90	2.57%	(2)(3)
Saver's Index Annuity Premier	0-75	3.68%	(2)
Saver's Index Annuity Premier	76-85	2.57%	(2)
IncomeReady SPIA - period certain < 10yrs	1-99	2.07%	
IncomeReady SPIA - all other payouts	1-99	3.38%	
Lincoln National			
Lincoln Classic 5	0-75	2.14%	(5)
Lincoln Classic 5	76-80	1.60%	(5)
Lincoln Classic 5	81-85	1.01%	(5)
Lincoln Classic 7	0-75	2.69%	(5)
Lincoln Classic 7	76-80	2.01%	(5)
Lincoln Classic 7	81-85	1.25%	(5)
Lincoln Long-Term Care Fixed Annuity	45-74	6.41%	(5)
Lincoln MYGuarantee Plus 3	0-75	1.24%	(5)
Lincoln MYGuarantee Plus 3	76-80	0.92%	(5)
Lincoln MYGuarantee Plus 3	81-85	0.55%	(5)
Lincoln MYGuarantee Plus 4	0-75	1.24%	(5)

Carrier / Plan	Ages	Payout	Notes
Lincoln MYGuarantee Plus 4	76-80	0.92%	(5)
Lincoln MYGuarantee Plus 4	81-85	0.55%	(5)
Lincoln MYGuarantee Plus 5	0-75	2.14%	(5)
Lincoln MYGuarantee Plus 5	76-80	1.51%	(5)
Lincoln MYGuarantee Plus 5	81-85	1.01%	(5)
Lincoln MYGuarantee Plus 6	0-75	2.53%	(5)
Lincoln MYGuarantee Plus 6	76-80	1.86%	(5)
Lincoln MYGuarantee Plus 6	81-85	1.18%	(5)
Lincoln MYGuarantee Plus 7	0-75	2.93%	(5)
Lincoln MYGuarantee Plus 7	76-80	2.12%	(5)
Lincoln MYGuarantee Plus 7	81-85	1.41%	(5)
Lincoln MYGuarantee Plus 8	0-75	2.93%	(5)
Lincoln MYGuarantee Plus 8	76-80	2.12%	(5)
Lincoln MYGuarantee Plus 8	81-85	1.41%	(5)
Lincoln MYGuarantee Plus 9	0-75	2.93%	(5)
Lincoln MYGuarantee Plus 9	76-80	2.12%	(5)
Lincoln MYGuarantee Plus 9	81-85	1.41%	(5)
Lincoln MYGuarantee Plus 10	0-75	2.93%	(5)
Lincoln MYGuarantee Plus 10	76-80	2.12%	(5)
Lincoln MYGuarantee Plus 10	81-85	1.41%	(5)
Lincoln New Directions 6	0-75	3.99%	(2)(5)
Lincoln New Directions 6	76-80	3.32%	(2)(5)
Lincoln New Directions 6	81-85	2.42%	(2)(5)
Lincoln New Directions 8	0-75	5.06%	(2)(5)
Lincoln New Directions 8	76-80	4.16%	(2)(5)
Lincoln New Directions 8	81-85	3.04%	(2)(5)
Lincoln OptiChoice 5	0-75	5.18%	(2)(3)(5)
Lincoln OptiChoice 5	76-80	4.05%	(2)(3)(5)
Lincoln OptiChoice 5	81-85	2.93%	(2)(3)(5)
Lincoln OptiChoice 7	0-75	6.41%	(2)(3)(5)
Lincoln OptiChoice 7	76-80	5.06%	(2)(3)(5)
Lincoln OptiChoice 7	81-85	3.71%	(2)(3)(5)
Lincoln OptiChoice 9	0-75	7.65%	(2)(3)(5)
Lincoln OptiChoice 9	76-80	6.08%	(2)(3)(5)
Lincoln OptiPoint 8	0-75	3.21%	(2)(3)(5)
Lincoln OptiPoint 8	76-80	2.31%	(2)(3)(5)
Lincoln OptiPoint 8	81-85	1.41%	(2)(3)(5)
Lincoln OptiPoint 10	0-75	7.48%	(2)(3)(5)
Lincoln OptiPoint 10	76-80	5.46%	(2)(3)(5)
Lincoln OptiPoint 12	0-75	7.88%	(2)(3)(5)

Carrier / Plan	Ages	Payout	Notes
Lincoln Insured Income	0-95	3.38%	
Lincoln SmartIncome	0-75	3.54%	(1)(5)
Lincoln SmartIncome	76-80	2.64%	(1)(5)
Lincoln SmartIncome	81-85	1.74%	(1)(5)
Minnesota Life			
SecureLink	0-80	5.18%	(2)(7)
SecureOption Extra	0-80	4.28%	(7)
SecureOption Extra	81-85	2.14%	(7)
SecureOption Extra	86-90	1.00%	(7)
SecureOption Flex	0-80	4.28%	(3)(7)
SecureOption Flex	81-85	2.14%	(3)(7)
SecureOption Flex	86-90	1.00%	(3)(7)
SecureOption Focus 1	0-80	4.16%	(7)
SecureOption Focus 1	81-88	2.50%	(7)
SecureOption Focus 3	0-80	4.16%	(7)
SecureOption Focus 3	81-88	2.50%	(7)
SecureOption Focus 5	0-80	4.16%	(7)
SecureOption Focus 5	81-88	2.50%	(7)
SecureOption Focus 7	0-80	4.16%	(7)
SecureOption Focus 7	81-88	2.50%	(7)
SecureOption Select 5	0-80	2.93%	(7)
SecureOption Select 5	81-85	1.46%	(7)
SecureOption Select 5	86-90	0.66%	(7)
SecureOption Select 7	0-80	3.38%	(7)
SecureOption Select 7	81-85	1.69%	(7)
SecureOption Select 7	86-90	0.78%	(7)
SecureOption Select 9	0-80	3.83%	(7)
SecureOption Select 9	81-85	1.91%	(7)
SecureOption Select 9	86-90	0.89%	(7)
Income Today - period certain < 10yrs	0-90	1.69%	(Call)
Income Today - all other payouts	0-80	3.38%	(Call)
Income Today - all other payouts	81-85	1.69%	(Call)
Income Today - all other payouts	86-90	0.78%	(Call)
New York Life & Annuity			
Lifetime Income Annuity	0-95	2.70%	
SPIA - period certain < 15yrs, < \$1MM	0-95	2.25%	
SPIA - period certain < 15yrs, > \$1MM	0-95	1.35%	
SPIA - period certain 15-19yrs, < \$1MM	0-95	2.70%	
SPIA - period certain 15-19yrs, > \$1MM	0-95	1.58%	
SPIA - period certain > 19yrs, < \$1MM	0-95	3.60%	

Carrier / Plan	Ages	Payout	Notes
SPIA - period certain > 19yrs, > \$1MM	0-95	2.03%	
North American			
Cash Management Annuity	0-85	0.09%	(1)(5)
NA Flex I	0-75	4.73%	(2)(3)(4)(6)
NA Flex I	76-80	3.54%	(2)(3)(4)(6)
NA Flex I	81-85	2.36%	(2)(3)(4)(6)
NA Flex I (MO WA)	0-75	3.83%	(2)(3)(4)(6)
NA Flex I (MO WA)	76-80	2.87%	(2)(3)(4)(6)
NA Flex I (MO WA)	81-85	1.91%	(2)(3)(4)(6)
NA Flex II	0-75	4.73%	(2)(3)(4)(6)
NA Flex II	76-79	3.54%	(2)(3)(4)(6)
NA Flex II (MO)	0-75	3.83%	(2)(3)(4)(6)
NA Flex II (MO)	76-79	2.87%	(2)(3)(4)(6)
NA Flex III	0-75	4.73%	(2)(3)(4)(6)
NA Flex III (MO)	0-75	3.83%	(2)(3)(4)(6)
NA Legacy SPWL	0-80	8.66%	(2)(6)
NA Legacy SPWL	81-85	5.77%	(2)(6)
NA Performance Choice 8	0-75	5.96%	(2)(3)(6)
NA Performance Choice 8	76-79	4.47%	(2)(3)(6)
NA Performance Choice 8	80-85	2.98%	(2)(3)(6)
NA Performance Choice 8 Plus	0-75	5.96%	(2)(3)(6)
NA Performance Choice 8 Plus	76-79	4.47%	(2)(3)(6)
NA Performance Choice 8 Plus	80-85	2.98%	(2)(3)(6)
NA Performance Choice 12	0-75	6.86%	(2)(3)(6)
NA Performance Choice 12 Plus	0-75	6.86%	(2)(3)(6)
North American Director	0-80	5.96%	(2)(3)(4)(5)
North American Director	81-85	4.47%	(2)(3)(4)(5)
North American Director (MO TX VA)	0-80	5.06%	(2)(3)(4)(5)
North American Director (MO TX VA)	81-85	3.80%	(2)(3)(4)(5)
North American Charter 7	0-75	7.76%	(2)(3)(4)(5)
North American Charter 7	76-80	5.82%	(2)(3)(4)(5)
North American Charter 7	81-85	3.88%	(2)(3)(4)(5)
North American Charter 7 (MN VA)	0-75	6.86%	(2)(3)(4)(5)
North American Charter 7 (MN VA)	76-80	5.15%	(2)(3)(4)(5)
North American Charter 7 (MN VA)	81-85	3.43%	(2)(3)(4)(5)
North American Charter 7 (TX)	0-75	5.20%	(2)(3)(4)(5)
North American Charter 7 (TX)	76-80	3.90%	(2)(3)(4)(5)
North American Charter 7 (TX)	81-85	2.60%	(2)(3)(4)(5)
North American Charter 10	0-75	7.76%	(2)(3)(4)(5)
North American Charter 10	76-79	5.82%	(2)(3)(4)(5)

Brookstone Securities Registered Representative

Fixed Annuity Commission Schedule



Carrier / Plan	Ages	Payout	Notes
North American Charter 10 (MN VA)	0-75	6.86%	(2)(3)(4)(5)
North American Charter 10 (MN VA)	76-79	5.15%	(2)(3)(4)(5)
North American Charter 10 (TX)	0-75	5.20%	(2)(3)(4)(5)
North American Charter 10 (TX)	76-79	3.90%	(2)(3)(4)(5)
North American Charter 14	0-75	7.76%	(2)(3)(4)(5)
North American Charter 14 (MN VA)	0-75	6.86%	(2)(3)(4)(5)
North American Charter 14 (TX)	0-75	5.20%	(2)(3)(4)(5)
North American Formula Choice	0-75	5.18%	(2)(3)(4)(5)
North American Formula Choice	76-80	3.88%	(2)(3)(4)(5)
North American Formula Choice	81-85	2.59%	(2)(3)(4)(5)
North American Formula Choice MN UT VA)	0-75	4.28%	(2)(3)(4)(5)
North American Formula Choice MN UT VA)	76-80	3.21%	(2)(3)(4)(5)
North American Formula Choice MN UT VA)	81-85	2.14%	(2)(3)(4)(5)
North American Freedom Choice 6	0-75	5.96%	(2)(3)(4)(5)
North American Freedom Choice 6	76-80	4.47%	(2)(3)(4)(5)
North American Freedom Choice 6	81-85	2.98%	(2)(3)(4)(5)
North American Freedom Choice 6 (MO)	0-75	5.06%	(2)(3)(4)(5)
North American Freedom Choice 6 (MO)	76-80	3.80%	(2)(3)(4)(5)
North American Freedom Choice 6 (MO)	81-85	2.53%	(2)(3)(4)(5)
North American Freedom Choice 8	0-75	5.96%	(2)(3)(4)(5)
North American Freedom Choice 8	76-80	4.47%	(2)(3)(4)(5)
North American Freedom Choice 8	81-85	2.98%	(2)(3)(4)(5)
North American Freedom Choice 8 (MO)	0-75	5.06%	(2)(3)(4)(5)
North American Freedom Choice 8 (MO)	76-80	3.80%	(2)(3)(4)(5)
North American Freedom Choice 8 (MO)	81-85	2.53%	(2)(3)(4)(5)
North American Freedom Choice 10	0-75	5.96%	(2)(3)(4)(5)
North American Freedom Choice 10	76-79	4.47%	(2)(3)(4)(5)
North American Freedom Choice 10 (MO)	0-75	5.06%	(2)(3)(4)(5)
North American Freedom Choice 10 (MO)	76-79	3.80%	(2)(3)(4)(5)
North American Freedom Choice 14	0-75	5.96%	(2)(3)(4)(5)
North American Freedom Choice 14 (MO)	0-75	5.06%	(2)(3)(4)(5)
North American Guarantee Choice 3	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 3	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 3	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 3 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 3 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 3 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 3 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 3 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 3 (IN OK)	81-85	1.46%	(3)(4)(5)

Brookstone Securities Registered Representative

Fixed Annuity Commission Schedule



Carrier / Plan	Ages	Payout	Notes
North American Guarantee Choice 4	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 4	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 4	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 4 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 4 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 4 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 4 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 4 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 4 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Guarantee Choice 5	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 5	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 5	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 5 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 5 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 5 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 5 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 5 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 5 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Guarantee Choice 6	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 6	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 6	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 6 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 6 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 6 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 6 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 6 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 6 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Guarantee Choice 7	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 7	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 7	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 7 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 7 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 7 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 7 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 7 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 7 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Guarantee Choice 8	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 8	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 8	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 8 (FL IL)	0-80	2.70%	(3)(4)(5)

Brookstone Securities Registered Representative

Fixed Annuity Commission Schedule



Carrier / Plan	Ages	Payout	Notes
North American Guarantee Choice 8 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 8 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 8 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 8 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 8 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Guarantee Choice 9	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 9	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 9	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 9 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 9 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 9 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 9 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 9 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 9 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Guarantee Choice 10	0-80	2.93%	(3)(4)(5)
North American Guarantee Choice 10	81-85	2.19%	(3)(4)(5)
North American Guarantee Choice 10	86-90	1.46%	(3)(4)(5)
North American Guarantee Choice 10 (FL IL)	0-80	2.70%	(3)(4)(5)
North American Guarantee Choice 10 (FL IL)	81-85	2.03%	(3)(4)(5)
North American Guarantee Choice 10 (FL IL)	86-90	1.35%	(3)(4)(5)
North American Guarantee Choice 10 (IN OK)	0-75	2.93%	(3)(4)(5)
North American Guarantee Choice 10 (IN OK)	76-80	2.19%	(3)(4)(5)
North American Guarantee Choice 10 (IN OK)	81-85	1.46%	(3)(4)(5)
North American Paramount Choice 10	0-75	6.86%	(2)(3)(4)(5)
North American Paramount Choice 10	76-79	5.15%	(2)(3)(4)(5)
North American Paramount Choice 10 (MO VA)	0-75	5.96%	(2)(3)(4)(5)
North American Paramount Choice 10 (MO VA)	76-79	4.47%	(2)(3)(4)(5)
North American Pillar	0-75	6.86%	(2)(3)(6)
North American Pillar	76-79	5.15%	(2)(3)(6)
North American Precision 7	0-75	7.76%	(2)(3)(4)(5)
North American Precision 7	76-80	5.82%	(2)(3)(4)(5)
North American Precision 7	81-85	3.88%	(2)(3)(4)(5)
North American Precision 7 (MN VA)	0-75	6.86%	(2)(3)(4)(5)
North American Precision 7 (MN VA)	76-80	5.15%	(2)(3)(4)(5)
North American Precision 7 (MN VA)	81-85	3.43%	(2)(3)(4)(5)
North American Precision 7 (TX)	0-75	5.20%	(2)(3)(4)(5)
North American Precision 7 (TX)	76-80	3.90%	(2)(3)(4)(5)
North American Precision 7 (TX)	81-85	2.60%	(2)(3)(4)(5)
North American Precision 10	0-75	7.76%	(2)(3)(4)(5)
North American Precision 10	76-79	5.82%	(2)(3)(4)(5)

Carrier / Plan	Ages	Payout	Notes
North American Precision 10 (MN VA)	0-75	6.86%	(2)(3)(4)(5)
North American Precision 10 (MN VA)	76-79	5.15%	(2)(3)(4)(5)
North American Precision 10 (TX)	0-75	5.20%	(2)(3)(4)(5)
North American Precision 10 (TX)	76-79	3.90%	(2)(3)(4)(5)
North American Precision 14	0-75	7.76%	(2)(3)(4)(5)
North American Precision 14 (MN VA)	0-75	6.86%	(2)(3)(4)(5)
North American Precision 14 (TX)	0-75	5.20%	(2)(3)(4)(5)
North American Prizm Plus 7	0-75	7.76%	(2)(3)(4)(5)
North American Prizm Plus 7	76-80	5.82%	(2)(3)(4)(5)
North American Prizm Plus 7	81-85	3.88%	(2)(3)(4)(5)
North American Prizm Plus 7 (MO VA)	0-75	6.86%	(2)(3)(4)(5)
North American Prizm Plus 7 (MO VA)	76-80	5.15%	(2)(3)(4)(5)
North American Prizm Plus 7 (MO VA)	81-85	3.43%	(2)(3)(4)(5)
North American Prizm Plus 10	0-75	7.76%	(2)(3)(4)(5)
North American Prizm Plus 10	76-79	5.82%	(2)(3)(4)(5)
North American Prizm Plus 10 (MO VA)	0-75	6.86%	(2)(3)(4)(5)
North American Prizm Plus 10 (MO VA)	76-79	5.15%	(2)(3)(4)(5)
North American Prizm Plus 14	0-75	7.76%	(2)(3)(4)(5)
North American Prizm Plus 14 (MO VA)	0-75	6.86%	(2)(3)(4)(5)
North American Ten	0-75	6.86%	(2)(3)(4)(5)
North American Ten	76-79	5.15%	(2)(3)(4)(5)
North American Ten (MO VA)	0-75	5.96%	(2)(3)(4)(5)
North American Ten (MO VA)	76-79	4.47%	(2)(3)(4)(5)
The Boomer Annuity	0-75	7.31%	(2)(3)(5)
The Boomer Annuity	76-80	5.48%	(2)(3)(5)
North American Income - period certain < 10	0-95	2.14%	
North American Income - all other payouts	0-95	2.48%	
PHL Variable Insurance			
Phoenix Index Select Gold Bonus (5% Bonus)	0-75	7.54%	(4)(5)
Phoenix Index Select Gold Bonus (5% Bonus)	76-80	5.51%	(4)(5)
Phoenix Index Select Gold Bonus (5% Bonus)	81-85	3.54%	(4)(5)
Phoenix Index Select Gold Bonus (Banded 5% Bonus)	0-75	7.54%	(4)(5)
Phoenix Index Select Gold Bonus (Banded 5% Bonus)	76-85	5.51%	(4)(5)
Phoenix Index Select Gold Bonus (8% Bonus)	0-75	7.54%	(4)(5)
Phoenix Index Select Gold Bonus (8% Bonus)	76-80	5.51%	(4)(5)
Phoenix Index Select Gold Bonus (8% Bonus)	81-85	3.54%	(4)(5)
Phoenix Personal Income Annuity	0-75	7.54%	(4)(5)
Phoenix Personal Income Annuity	76-80	5.51%	(4)(5)
Phoenix Personal Income Annuity	81-85	3.54%	(4)(5)
Phoenix Personal Income Annuity (Banded)	0-75	7.54%	(4)(5)

Carrier / Plan	Ages	Payout	Notes
Phoenix Personal Income Annuity (Banded)	76-85	5.51%	(4)(5)
Phoenix Select Plus 3	0-80	1.44%	(11)
Phoenix Select Plus 3	81-90	0.71%	(11)
Phoenix Select Plus 4	0-80	1.89%	(11)
Phoenix Select Plus 4	81-90	1.00%	(11)
Phoenix Select Plus 5	0-80	3.57%	(11)
Phoenix Select Plus 5	81-90	1.84%	(11)
Phoenix Select Plus 7	0-80	3.57%	(11)
Phoenix Select Plus 7	81-90	1.84%	(11)
Phoenix Select Plus 10	0-80	3.57%	(11)
Phoenix Select Plus 10	81-90	1.84%	(11)
Phoenix Edge - period certain < 120 months	0-90	1.77%	
Phoenix Edge - period certain > 119 months	0-90	3.21%	
Phoenix Edge - all other payouts	0-74	3.21%	
Phoenix Edge - all other payouts	75-90	1.77%	
Presidential Life			
No-Load Flex	0-75	4.73%	(3)(5)
No-Load Flex	76-80	3.54%	(3)(5)
No-Load Flex	81-85	2.25%	(3)(5)
Patriot SPDA	0-75	4.28%	(5)
Patriot SPDA	76-80	3.23%	(5)
Patriot SPDA	81-90	2.16%	(5)
Secure 4	0-80	2.48%	(5)
Secure 4	81-85	1.24%	(5)
Secure 4	86-90	0.76%	(5)
Secure 5	0-80	2.93%	(5)
Secure 5	81-85	1.46%	(5)
Secure 5	86-90	0.76%	(5)
Secure 6	0-80	3.38%	(5)
Secure 6	81-85	1.69%	(5)
Secure 6	86-90	0.76%	(5)
SPIA	0-100	3.83%	
SPII - period certain 24-29 months	0-100	1.70%	
SPII - period certain 30-35 months	0-100	2.12%	
SPII - period certain 36-41 months	0-100	2.55%	
SPII - period certain 42-47 months	0-100	2.97%	
SPII - period certain 48-53 months	0-100	3.40%	
SPII - period certain 54-59 months	0-100	3.83%	
SPII - all other payouts	0-100	3.83%	
Protective Life			

Carrier / Plan	Ages	Payout	Notes
ProSaver Secure II (1 year)	0-75	3.38%	(5)
ProSaver Secure II (1 year)	76-80	1.69%	(5)
ProSaver Secure II (1 year)	81-85	0.79%	(5)
ProSaver Secure II (2 year)	0-75	3.38%	(5)
ProSaver Secure II (2 year)	76-80	1.69%	(5)
ProSaver Secure II (2 year)	81-85	0.79%	(5)
ProSaver Secure II (4 year)	0-75	3.38%	(5)
ProSaver Secure II (4 year)	76-80	1.69%	(5)
ProSaver Secure II (4 year)	81-85	0.79%	(5)
ProSaver Secure II (6 year)	0-75	3.38%	(5)
ProSaver Secure II (6 year)	76-80	1.69%	(5)
ProSaver Secure II (6 year)	81-85	0.79%	(5)
FutureSaver II 2	0-75	1.24%	(5)
FutureSaver II 2	76-85	0.79%	(5)
FutureSaver II 3	0-75	1.24%	(5)
FutureSaver II 3	76-85	1.01%	(5)
FutureSaver II 4	0-75	1.86%	(5)
FutureSaver II 4	76-85	1.41%	(5)
FutureSaver II 5	0-75	2.31%	(5)
FutureSaver II 5	76-85	1.41%	(5)
FutureSaver II 6	0-75	2.53%	(5)
FutureSaver II 6	76-85	1.41%	(5)
FutureSaver II 7	0-75	2.93%	(5)
FutureSaver II 7	76-85	1.41%	(5)
FutureSaver II 8	0-75	2.93%	(5)
FutureSaver II 8	76-85	1.41%	(5)
FutureSaver II 9	0-75	2.93%	(5)
FutureSaver II 9	76-85	1.41%	(5)
FutureSaver II 10	0-75	2.93%	(5)
FutureSaver II 10	76-85	1.41%	(5)
ProPayer Income Annuity	0-99	3.38%	
Reliance Standard			
Apollo MVA	0-75	5.57%	(5)
Apollo MVA	76-80	4.46%	(5)
Apollo MVA	81-85	3.34%	(5)
Apollo SP	0-75	5.57%	(5)
Apollo SP	76-80	4.46%	(5)
Apollo SP	81-85	3.34%	(5)
Argus 2000 MVA	0-75	7.76%	(3)(5)
Argus 2000 MVA	76-80	6.21%	(3)(5)

Carrier / Plan	Ages	Payout	Notes
Argus 2000 MVA	81-85	4.66%	(3)(5)
Argus 2000 SP	0-75	6.86%	(3)(5)
Argus 2000 SP	76-80	5.49%	(3)(5)
Argus 2000 SP	81-85	4.12%	(3)(5)
Elektra 5	0-75	3.38%	(5)
Elektra 5	76-80	2.70%	(5)
Elektra 5	81-85	2.03%	(5)
Elektra 6	0-75	3.83%	(5)
Elektra 6	76-80	3.06%	(5)
Elektra 6	81-85	2.30%	(5)
Elektra 7	0-75	4.28%	(5)
Elektra 7	76-80	3.42%	(5)
Elektra 7	81-85	2.57%	(5)
Eleos MVA	0-75	3.77%	(5)
Eleos MVA	76-80	3.02%	(5)
Eleos MVA	81-85	2.26%	(5)
Eleos SP	0-75	3.77%	(5)
Eleos SP	76-80	3.02%	(5)
Eleos SP	81-85	2.26%	(5)
Keystone Index 5	0-80	4.28%	(5)
Keystone Index 5	81-85	2.57%	(5)
Keystone Index 7	0-80	5.51%	(5)
Keystone Index 7	81-85	3.31%	(5)
Keystone Index 10	0-80	7.65%	(5)
Keystone Index 10	81-85	4.59%	(5)
Alpha SPIA	0-95	3.38%	
Standard Insurance			
First Rate Annuity 7	0-80	4.56%	
First Rate Annuity 7	81-85	2.21%	
First Rate Annuity 7	86-90	1.63%	(5)
Focus Growth Annuity 5	0-80	3.21%	
Focus Growth Annuity 5	81-85	1.54%	
Focus Growth Annuity 5	86-90	1.27%	(5)
Focus Growth Annuity 6	0-80	2.18%	
Focus Growth Annuity 6	81-85	1.04%	
Focus Growth Annuity 6	86-90	0.73%	(5)
Focus Growth Annuity 7	0-80	3.21%	
Focus Growth Annuity 7	81-85	1.54%	
Focus Growth Annuity 7	86-90	1.27%	(5)
Focus Growth Annuity 10	0-80	4.11%	

Carrier / Plan	Ages	Payout	Notes
Focus Growth Annuity 10	81-85	1.99%	
Focus Growth Annuity 10	86-90	1.41%	(5)
FPDA	0-80	5.46%	(3)
FPDA	81-85	2.21%	(3)
FPDA	86-90	2.21%	(3)/(5)
Index Growth Annuity 5	0-80	4.36%	(2)
Index Growth Annuity 5	81-85	2.40%	(2)
Index Growth Annuity 5	86-90	1.97%	(2)/(5)
Index Growth Annuity 7	0-80	5.26%	(2)
Index Growth Annuity 7	81-85	2.85%	(2)
Index Growth Annuity 7	86-90	2.33%	(2)/(5)
Principal Growth Annuity 5	0-80	5.01%	(3)
Principal Growth Annuity 5	81-85	2.44%	(3)
Principal Growth Annuity 5	86-90	1.63%	(3)/(5)
Principal Growth Annuity 7	0-80	5.01%	(3)
Principal Growth Annuity 7	81-85	2.44%	(3)
Principal Growth Annuity 7	86-90	1.63%	(3)/(5)
Principal Growth Annuity 9	0-80	5.01%	(3)
Principal Growth Annuity 9	81-85	2.44%	(3)
Principal Growth Annuity 9	86-90	1.63%	(3)/(5)
Secure Rate Annuity 1	0-80	4.11%	
Secure Rate Annuity 1	81-85	1.99%	
Secure Rate Annuity 1	86-90	1.41%	(5)
Secure Rate Annuity 3	0-80	2.18%	
Secure Rate Annuity 3	81-85	1.04%	
Secure Rate Annuity 3	86-90	0.73%	(5)
Secure Rate Annuity 5	0-80	4.11%	(2)
Secure Rate Annuity 5	81-85	1.99%	(2)
Secure Rate Annuity 5	86-90	1.41%	(2)/(5)
Secure Rate Annuity 6	0-80	4.11%	(2)
Secure Rate Annuity 6	81-85	1.99%	(2)
Secure Rate Annuity 6	86-90	1.41%	(2)/(5)
Stable Income Annuity	0-90	3.21%	
Tailored Income Annuity	0-90	3.21%	
Symetra Life			
Symetra Custom 7	0-75	4.11%	
Symetra Custom 7	76-85	2.76%	
Symetra Custom 7	86-90	1.86%	
Symetra Custom 5	0-75	2.76%	
Symetra Custom 5	76-85	1.86%	

Carrier / Plan	Ages	Payout	Notes
Symetra Custom 5	86-90	1.41%	
Symetra Edge Pro 5	0-75	4.11%	
Symetra Edge Pro 5	76-85	2.08%	
Symetra Edge Pro 5	86-90	1.05%	
Symetra Edge Pro 7	0-75	5.01%	
Symetra Edge Pro 7	76-85	2.53%	
Symetra Edge Pro 7	86-90	1.27%	
Symetra Advantage Income	0-95	3.21%	
Symetra Freedom Income	0-94	5.01%	
Symetra Income Builder	0-94	4.84%	
United of Omaha			
Bonus Flex	0-80	4.28%	(3)
Bonus Flex	81-85	2.59%	(3)
Living Care Annuity	40-75	5.85%	(6)
Living Care Annuity	76-79	3.38%	(6)
Ultra-Secure Plus 5	0-75	4.28%	(4)
Ultra-Secure Plus 5	76-80	3.38%	(4)
Ultra-Secure Plus 5	81-89	2.48%	(4)
Ultra-Secure Plus 7	0-75	4.28%	(4)
Ultra-Secure Plus 7	76-80	3.38%	(4)
Ultra-Secure Plus 7	81-89	2.48%	(4)
Income Access	0-85	5.06%	(7)
Ultra Income	0-85	4.16%	(7)

Important Details

Footnotes

- (1) Trail commissions paid.
- (2) Trail commissions available with a reduced first-year commission.
- (3) Commissions on deposits after the 12th policy month are reduced.
- (4) Commissions vary by state. Please call for details.
- (5) Chargebacks upon death - 100% for first 6-months, 50% for second 6-months.
- (6) Chargebacks upon death - 100% for first 12-months, 50% for second 12-months.
- (7) Chargebacks upon death - 100% for first 12-months.
- (8) Chargebacks upon death - 100% for first month, reduced by 1/12 each month thereafter.
- (9) Chargebacks upon death - 100% for first 6-months for issue ages 76+.
- (10) Chargebacks upon death - 50% for first 12-months.
- (11) Chargebacks upon death - 100% for first 6-months.
- (12) Chargebacks upon death - 50% for first 6-months.

Restrictions and Waivers

This schedule is subject to change at any time. Contact Brookstone Securities for clarification and/or confirmation of any compensation issues.

All premium/commission/chargeback/age restrictions as dictated by the issuing carrier's compensation guidelines at the time of application submission apply to the listed Payout commissions as well.

Any premiums classified as renewal or excess by the issuing carrier may not be eligible for the listed Payout commissions.

This schedule is subject to downward corrections based on any compensation adjustments made by the issuing carrier.

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